

Dotson Dispatch



**Pete Phelps
Francis & Nygren CEO
and
Denny Dotson
on the last day for
F&N Foundry**

25 New Customers

Chicago is now without an iron foundry – Francis and Nygren was the last. After many decades of taking care of their customers, the closure became inevitable as million dollar condos were being built on the prime property adjacent to the foundry.

Taking care of customers has always been critical for Pete Phelps. Several years ago Pete and his brother Bill began looking for a foundry that had the same high customer service quality as F&N. They found it at Dotson Iron Castings.

As the closing date got closer, Pete and Jed Falgren (Dotson VP) started visiting with customers. Now, two months after the closing, Pete's years of close contact with customers and Dotson's commitment to make the transition easy has paid off. More than 400 patterns have been moved to Dotson from 25 customers. This represents 90% plus of the F&N sales.



The Dotson team checking in truckloads of patterns

The Dotson commitment was quickly tested as one customer had an unexpected need for castings. On Monday morning the pattern was in Chicago and by Tuesday night castings were on our dock ready to ship.



Jay Zins and Jim Ganzel review rush job

One of the big pluses for our existing customers is that we will be pouring significantly more Carbodic Austempered Ductile Iron (CADI)



CADI matrix is ausferrite and carbides

This iron has very high wear resistant properties and is very tough. It is particularly good in ground-engaging applications, combines, construction and railway equipment.



CADI parts going to Applied Process for heat treating

An additional metal that we are now pouring is a high temperature gray iron (enhanced thermal and impact properties). This metal is alloyed with chrome, copper and molybdenum.



These are ingot molds for aluminum and copper industries

We are pleased that Pete Phelps has agreed to work with Dotson for the coming years. His foundry expertise and customer skills are a real plus for us.


denny@dotson.com